

Capabilities Deck

HEALTHCARE

Providing trusted products and dependable support that keep dining running smoothly for those in your care.



KEY CATEGORIES & BRANDS

PLANT BASED	MAYONNAISE	TOMATOES	SOUP
	 	 	 
DRESSINGS	CONDIMENTS		BEVERAGES
	    	   	
CREAM CHEESE	MACARONI & CHEESE	SNACKS & ON-THE-GO MEALS	PROCESSED CHEESE
	 	 	 

VENDOR SOLUTIONS: **HEALTHCARE**



LIMITED CULINARY SKILL & LABOR SHORTAGES



- Bulk Condiments
- Tomatoes



KRAFT® Deluxe
Mac & Cheese boiled
in a bag



Global Sauces to elevate
taste flavor and
experience



Prepared Soups

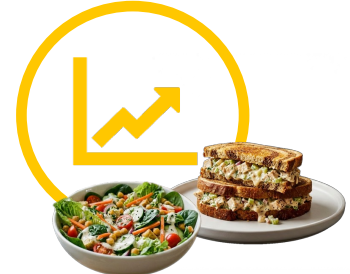


Prepared Dessert
Solutions

MENU PLANNING CHALLENGES



Identify trends and innovate
products to coincide to ensure
an engaging menu for all staff
and people in your care.



Consumer Insights
and Trends

VENDOR SOLUTIONS: **HEALTHCARE**

PACKAGING & NUTRITIONALS FIT FOR SENIORS



HEINZ
ESTD 1869

Low sodium ketchup



NotCo

Plant-based



Chef Francisco
by **HEINZ**

Gluten free soups



SINCE 1944
ESCALON
TOMATOES

No salt tomatoes

EASY TO OPEN PACKAGING



Dispensers



JELL-O

Smart Snack
JELL-O®



PHILLY Cups



HEINZ® Dip
& Squeeze

INCREASING PRODUCT COSTS

Competitive pricing on Group Purchasing Organization (GPO) Programs with regular discounts and Limited Time Offers (LTOS)

Liquidation opportunities with excess inventory



Discounted equipment



Cross utilize our mayonnaise and other sauces to reduce waste and save money

PRODUCT INTEGRATION: **HEALTHCARE**

	CONDIMENTS & SAUCES	ENTREES & SIDES	BEVERAGES	DESSERTS
PATIENT DINING				
GUEST DINING				
GRAB N' GO				
STAFF DINING				

TOP HEALTHCARE **CATEGORIES**



BULK MAYO



BULK DRESSINGS



SOUP



MAC & CHEESE

THANK YOU

