



**Kraft** *Heinz*

**AWAY FROM HOME**

**101**

# WHAT'S IN THIS DECK?

Insights, recommended KHC portfolio offerings, and recipe inspiration for key C-Store Categories

☑ **Overview/TURF**

☑ **Breakfast**

☑ **Burger**

☑ **Chicken**

☑ **Pizza**

☑ **Roller Grill**

☑ **Sandwich/Salad**



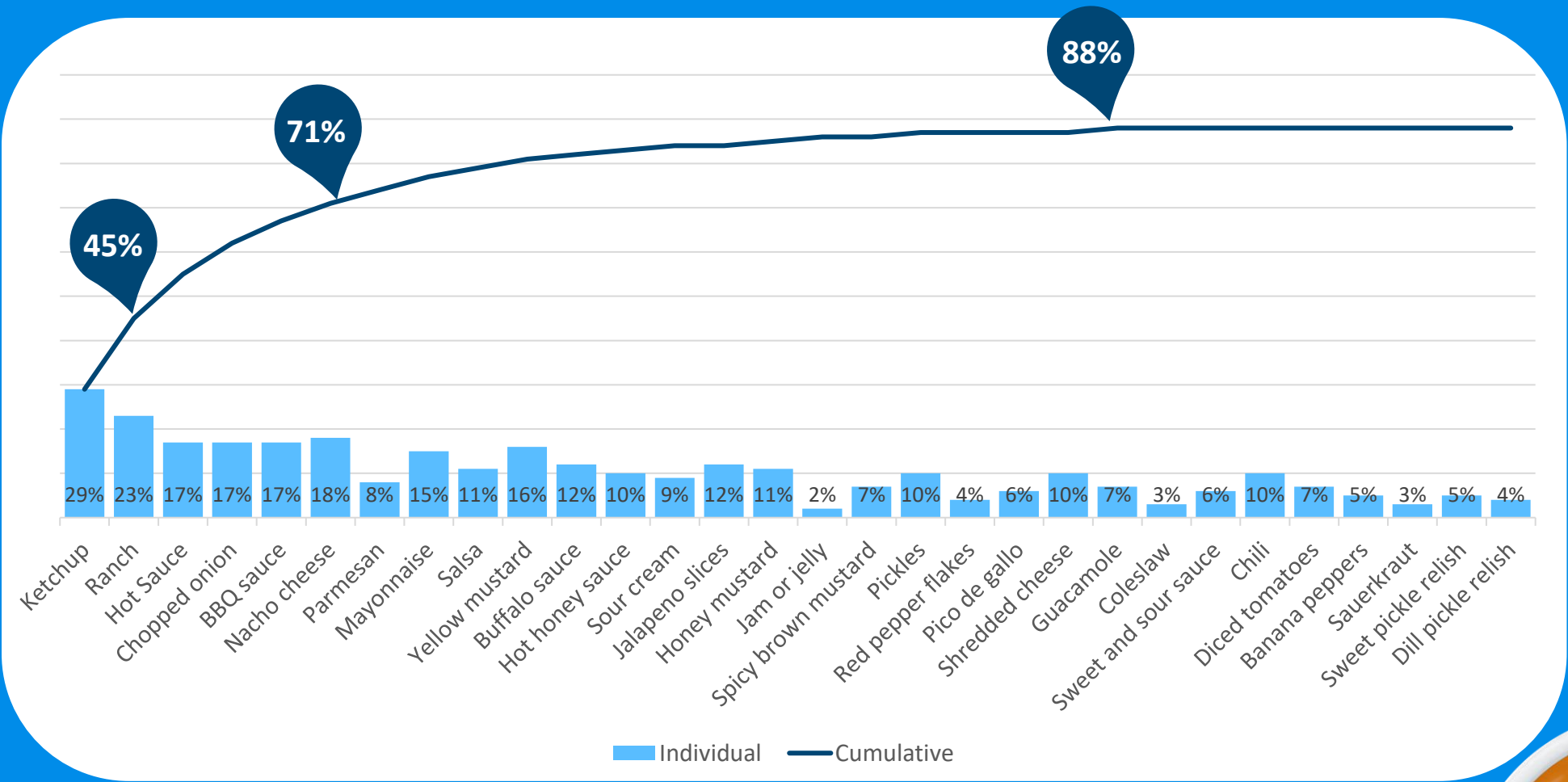


TURF

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# CORE CONDIMENTS AND TOPPINGS COVER 88% OF USERS

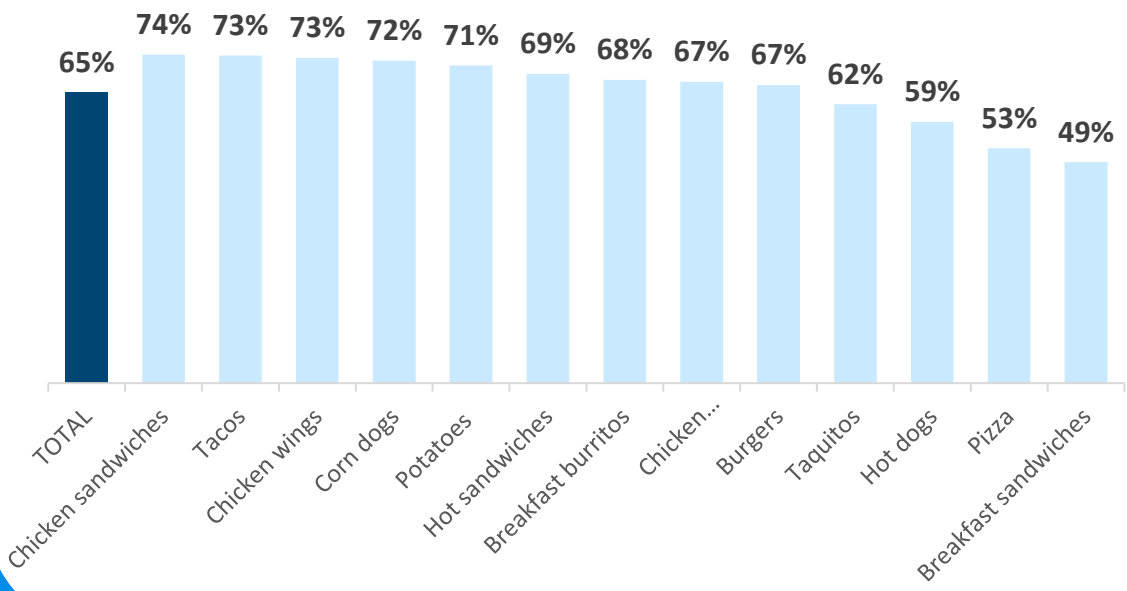
Targeted condiment additions can drive further penetration; **prioritize innovative sauces** for fast-growing consumer segments to expand reach.



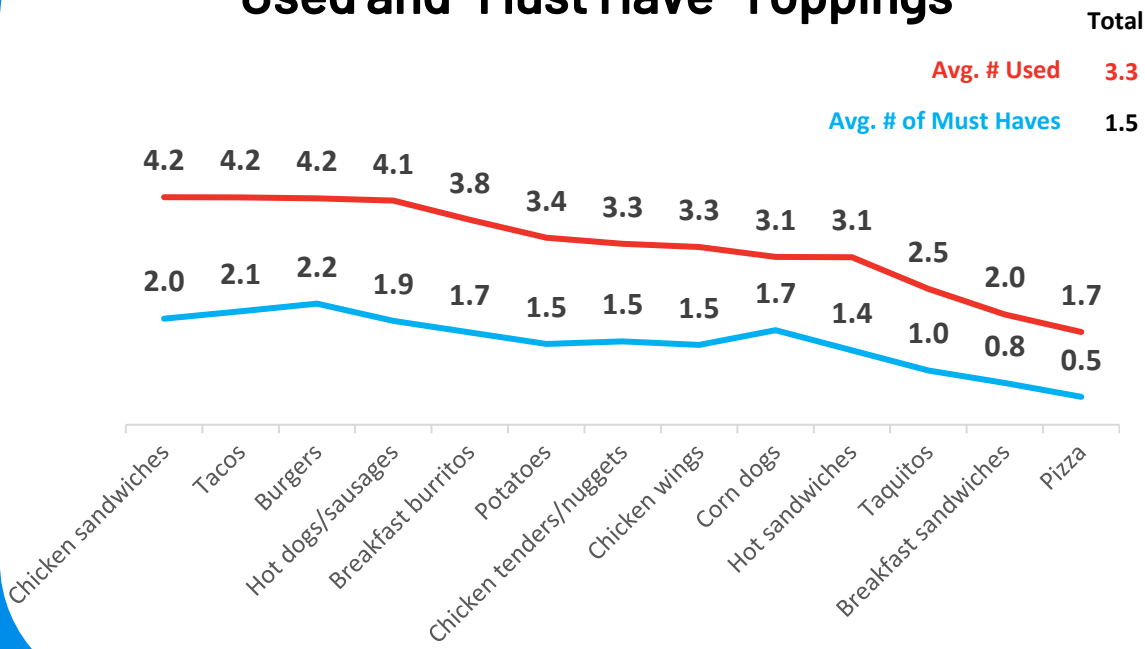
# BUT CONSUMERS ARE SEEKING **NEW SAUCES AND FLAVOR PROFILES**

Offer innovative sauces for priority foods to boost interest in and reinforce demand.

Interest in New Condiments/Sauces/Toppings



Avg. Number of Total Sauces/Toppings Used and "Must Have" Toppings



**SUGGESTION:** For pizza and breakfast sandwiches, flavor innovation should be incorporated into the menu build rather than left to condiment stations. On average, customers use fewer condiments from the condiment station on breakfast sandwiches and pizza.



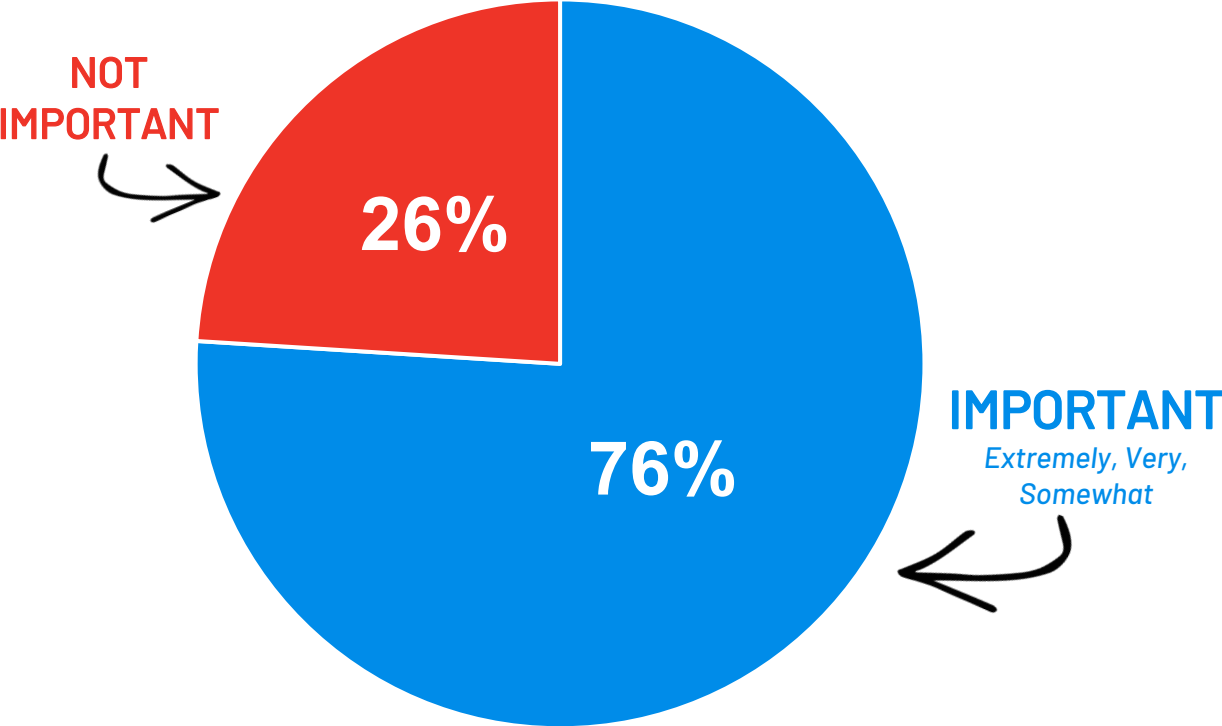
# EXPLORING CURRENT SAUCE TRENDS AND PAIRING THEM WITH COMPLEMENTARY MENU ITEMS ELEVATES FLAVORS AND INCREASES GUEST INTEREST



|                   | BURGER | BREAKFAST | PIZZA | HOT DOG | MEXICAN | CHICKEN |
|-------------------|--------|-----------|-------|---------|---------|---------|
| BBQ VARIETES      | ✓      |           |       | ✓       |         | ✓       |
| MUSTARD VARIETIES | ✓      |           |       | ✓       |         | ✓       |
| SWEET & SPICY     |        | ✓         | ✓     |         |         | ✓       |
| HEAT              | ✓      | ✓         | ✓     |         | ✓       | ✓       |
| GLOBAL            |        | ✓         |       |         | ✓       | ✓       |

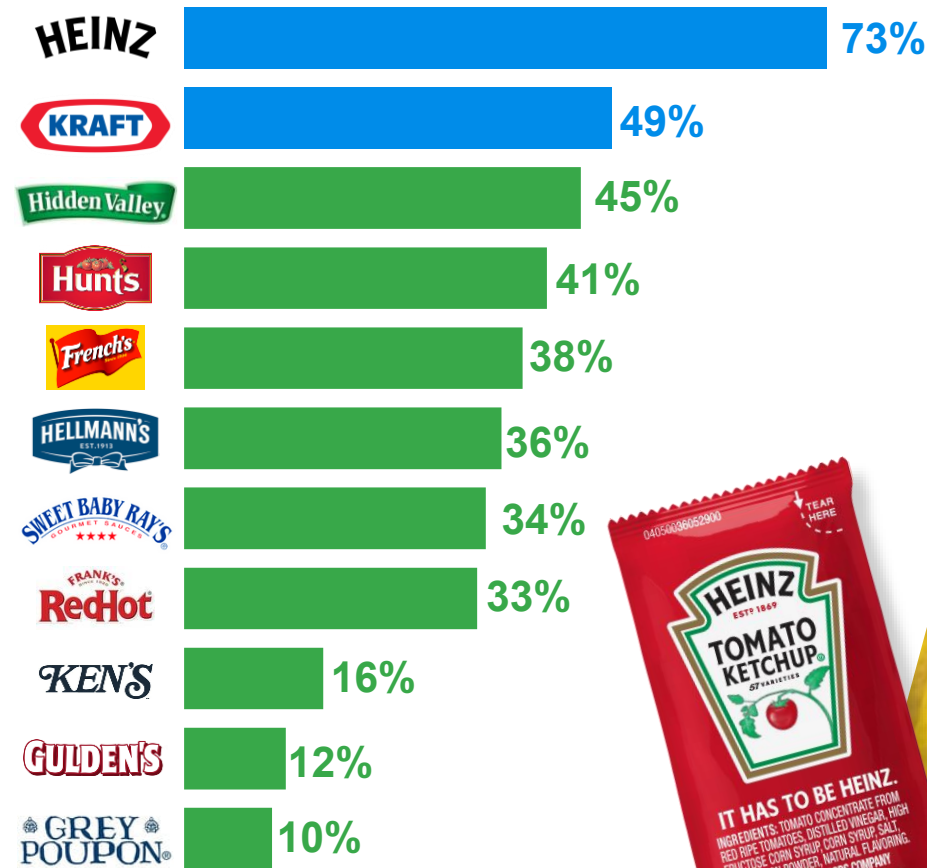
# OFFERING HEINZ BRANDED CONDIMENTS FOR HOST FOODS IS A MUST-HAVE AT CONVENIENCE STORES

Importance of Condiment Brand for Hot Foods at C-Store



Most Important Condiment Brands for C-Store Hot Foods

Those who said brand at least Somewhat Imp., % Select, Cond. Formatted



How important is the brand of condiment that is offered for your hot pre-prepared foods?  
(If at least Somewhat Important) Which brand(s) of condiments are most important to you for use with your hot pre-prepared foods?

# AT C-STORE.. IT HAS TO BE HEINZ

## HEINZ STANDS FOR QUALITY AND TRUST

HEINZ strives to be America's most irresistible food brand



**85%**

of consumers trust  
HEINZ products<sup>1</sup>

**76%**

of consumers agree  
"the condiments brands that  
a restaurant offers indicates  
their commitment to quality."<sup>1</sup>

**70%**

of consumers say  
when it comes to condiments  
and sauces, HEINZ is the  
benchmark for quality<sup>1</sup>



Dec. '24 Custom Condiment Survey Dig Insights

# WHEN RESTAURANTS OFFER HEINZ KETCHUP CONSUMERS ALSO PREFER OTHER HEINZ CONDIMENTS

**HEINZ**  
ESTD 1869



**60%** agree

"If an eating establishment offers HEINZ Ketchup, they would prefer that it also offer HEINZ for its BBQ Sauce"<sup>1</sup>

**CORE SAUCES**  
COVER MAJORITY OF DIPPING OCCASIONS



APPEALS TO...  
GEN POP

**66%** would

"Love/Like It" if a restaurant would serve KRAFT Mayonnaise<sup>1</sup>



**63%** agree

"if an eating establishment offers HEINZ Ketchup, they would prefer it also offer HEINZ for its mustard"<sup>1</sup>

**71%**

of Gen Z consumers **use dips** to make foods less boring

**68%** state

"brand name is important for mayonnaise/whipped salad dressing"<sup>1</sup>



**72%** state

HEINZ Mustard would make them Love/Like a restaurant or eating establishment<sup>1</sup>



**65%** state

HEINZ BBQ would make hem "Love/Like It" a restaurant or eating establishment<sup>1</sup>



## AWAY FROM HOME

# BREAKFAST

# BREAKFAST ORDERS ARE UP, ALL DAY, EVERY DAY

**Breakfast is about convenience and craveability.**

**58%**

of consumers who eat breakfast away from home do so because of convenience<sup>3</sup>

**36%**

of consumers who eat breakfast away from home do so because of cravings<sup>3</sup>

## Breakfast serving growth

QSR channel accounts for 2/3 of breakfast orders

**+8%**

QSR

**+4%**

C-Stores

**Importance of formats in driving breakfast traffic sales.**

Hot case/warmer for grab- and-go food



Made-to-order food



Bakery Case



Cold case for grab-and-go food



VERY IMPORTANT

SOMEWHAT IMPORTANT

Base: Varies by format; operators only asked if they offer format  
Q: How important are the following formats when it comes to driving traffic/sales for the breakfast daypart?



# SKU OFFERINGS



| Category     | GTIN           | SKU           | Type            | Description                                                                | Format        | Unit Size | Case Pack | Bracket 3 |
|--------------|----------------|---------------|-----------------|----------------------------------------------------------------------------|---------------|-----------|-----------|-----------|
| Cream Cheese | 10021000611208 | 210006112000  | Portion Control | PHILADELPHIA Cream Cheese                                                  | Sachet        | 1 oz      | 100       | \$39.00   |
|              | 10021000611192 | 210006111900  | Portion Control | PHILADELPHIA Cream Cheese                                                  | Round Cup     | 1 oz      | 100       | \$39.00   |
| Jam & Jelly  | 10013000543702 | 130005437000  | Portion Control | HEINZ Grape Jelly                                                          | Sachet        | .5 oz     | 200       | \$16.45   |
|              | 10013000542101 | 130005421000  | Portion Control | HEINZ Grape Jelly                                                          | Rectangle Cup | .5 oz     | 200       | \$16.92   |
|              | 00716037469009 | 7160374690000 | Portion Control | PPI Grape Jelly                                                            | Sachet        | .5 oz     | 200       | \$14.90   |
|              | 10013000540404 | 130005404000  | Portion Control | HEINZ Strawberry Jam                                                       | Sachet        | .5 oz     | 200       | \$20.51   |
|              | 10013000542200 | 130005422000  | Portion Control | HEINZ Strawberry Jam                                                       | Rectangle Cup | .5 oz     | 200       | \$21.10   |
|              | 00716037489007 | 7160374890000 | Portion Control | PPI Strawberry Jam                                                         | Sachet        | .5 oz     | 200       | \$18.68   |
|              | 10013000543108 | 130005431000  | Portion Control | HEINZ Assorted Jelly – Grape, Mixed Fruit, Apple                           | Rectangle Cup | .5 oz     | 200       | \$17.89   |
|              | 10013000543900 | 130005439000  | Portion Control | HEINZ Assorted Jelly/Jam – Strawberry, Grape, Mixed Fruit                  | Rectangle Cup | .5 oz     | 200       | \$17.80   |
|              | 10013000543924 | 130005439200  | Portion Control | HEINZ Assorted Fruit Spread, Reduced Sugar – Strawberry, Blackberry, Grape | Rectangle Cup | .5 oz     | 200       | \$19.61   |
|              | 00716037001216 | 7160370012100 | Portion Control | PPI Assorted Jam/Jelly – Strawberry, Grape, Mixed Fruit                    | Rectangle Cup | .5 oz     | 200       | \$16.99   |
| Honey        | 10013000533703 | 130005337000  | Portion Control | HEINZ Honey                                                                | Sachet        | 9 g       | 200       | \$39.14   |
|              | 10013000544105 | 130005441000  | Portion Control | HEINZ Honey                                                                | Rectangle Cup | 12 g      | 200       | \$49.63   |
|              | 00013000013604 | 130000136000  | Portion Control | HEINZ Honeyracha                                                           | Rectangle Cup | 1 oz      | 100       | \$27.52   |
|              | 00716037115203 | 7160371152000 | Portion Control | PPI Honey                                                                  | Sachet        | 9 g       | 200       | \$32.69   |



# SKU OFFERINGS



| Category    | GTIN           | SKU           | Type            | Description                           | Format        | Unit Size | Case Pack | Bracket 3 |
|-------------|----------------|---------------|-----------------|---------------------------------------|---------------|-----------|-----------|-----------|
| Hot Sauce   | 10013000532409 | 130005324000  | Portion Control | HEINZ Mild Taco Sauce                 | Sachet        | 9 g       | 200       | \$18.27   |
|             | 10013000986806 | 130009868000  | Portion Control | HEINZ Hot Taco Sauce                  | Sachet        | 9 g       | 500       | \$40.63   |
|             | 00716037000172 | 7160370001700 | Portion Control | SALSA DEL SOL Picante Sauce           | Sachet        | .5 oz     | 200       | \$24.39   |
|             | 00716037000363 | 7160370003600 | Portion Control | SALSA DEL SOL Jalapeno Hot Sauce      | Sachet        | 9 g       | 500       | \$41.39   |
|             | 00077885001934 | 778850019300  | Portion Control | TAPATIO Hot Sauce                     | Sachet        | 7 g       | 500       | \$54.76   |
|             | 00716037415709 | 7160374157000 | Portion Control | PPI Taco Sauce                        | Sachet        | 9 g       | 200       | \$13.29   |
| Lemon Juice | 00716037311803 | 7160373118000 | Portion Control | REALEMON Lemon Juice                  | Sachet        | 4 g       | 200       | \$15.67   |
|             | 00716037311605 | 7160373116000 | Portion Control | PPI Lemon Juice                       | Sachet        | 4 g       | 200       | \$14.79   |
| Meat        | 00044700068533 | 447000685300  | Bulk            | OSCAR MAYER Maple Pancake Sausage     | Case          | 75 g      | 3.31 lbs  | \$16.69   |
|             | 00044700067444 | 447000674400  | Bulk            | OSCAR MAYER Blueberry Pancake Sausage | Case          | 75 g      | 3.31 lbs  | \$16.34   |
| Salsa       | 10013000528402 | 130005284000  | Portion Control | HEINZ Salsa                           | Round Cup     | 2 oz      | 60        | \$34.48   |
|             | 00716037600358 | 7160376003500 | Tray Pack       | TPG Salsa                             | Tray          | 1.66 lbs  | 8         | \$32.73   |
| Syrup       | 10021000677815 | 210006778100  | Portion Control | KRAFT Pancake Syrup                   | Rectangle Cup | 1.4 oz    | 120       | \$23.89   |
|             | 10044209971201 | 442099712000  | Portion Control | MRS BUTTERWORTHS Table Syrup          | Rectangle Cup | 1 oz      | 200       | \$40.37   |
|             | 10044209971027 | 442099710200  | Portion Control | MRS BUTTERWORTHS Table Syrup          | Rectangle Cup | 1.5 oz    | 100       | \$30.47   |
|             | 00716037139605 | 7160371396000 | Portion Control | MADEIRA FARMS Table Syrup             | Rectangle Cup | 1.5oz     | 100       | \$21.28   |



# CULINARY INSPIRATION

## *Breakfast Panini*

with an egg omelet, bacon, and cheddar

GREY POUPON® Bistro Sauce

PHILADELPHIA® Whipped Cream Cheese

## *Maple Breakfast Sandwich*

served on waffles, with breakfast sausage,  
egg and American cheese

HEINZ® Maple Sweet Chili

KRAFT® Pancake Syrup

## *Southwest Breakfast Burrito*

with scrambled eggs, fajita vegetables,  
and pepperjack cheese

HEINZ® Creamy Chimichurri

HEINZ® Hatch Chile Ranch





# BURGER



# PERSONALIZATION IS KEY TO A SUCCESSFUL FOODSERVICE PROGRAM IN C-STORES

And burgers provide the perfect base for consumers to customize their meals

## Entrees on the Menu<sup>1</sup>

### Top Categories

- Sandwich/Wrap
- Breakfast Sandwich
- Pizza
- **Burgers**
- Salad Main Dish

### Fastest-Growing Categories

- Chicken Dish
- Taco
- Breakfast Starch
- **Burgers**
- Breakfast Sandwich

Importance of Customization for C-Store Foodservice

**63%** say it's important or extremely important

Base: 927 c-store consumers who purchase foodservice items from c-stores<sup>0</sup>: How important is having the ability to customize your prepared food and/or beverage items (i.e., adding toppings or condiments) when you're deciding to visit a particular convenience store?



**43%** of c-store consumers stated they would **purchase self-serve food items more often** if the convenience store they typically visit began offering a **larger selection of condiments/toppings<sup>2</sup>**



# SKU OFFERINGS



| Category  | GTIN           | SKU           | Type            | Description                                               | Format        | Unit Size | Case Pack | Bracket 3 |
|-----------|----------------|---------------|-----------------|-----------------------------------------------------------|---------------|-----------|-----------|-----------|
| BBQ Sauce | 10013000533802 | 130005338000  | Portion Control | HEINZ BBQ Sauce                                           | Sachet        | 12 g      | 200       | \$21.66   |
|           | 10013000714607 | 130007146000  | Portion Control | HEINZ BBQ Sauce                                           | Rectangle Cup | 1 oz      | 100       | \$27.63   |
|           | 10013000524503 | 130005245000  | Portion Control | HEINZ BBQ Sauce                                           | Round Cup     | 2 oz      | 60        | \$33.35   |
|           | 10021000678966 | 210006789600  | Bulk            | KRAFT BBQ Sauce                                           | Jug           | 1 gal     | 4         | \$64.72   |
|           | 10019582390574 | 195823905700  | Bulk            | BULLSEYE BBQ Sauce                                        | Jug           | 1 gal     | 4         | \$71.31   |
| Cheese    | 10021000603098 | 210006030900  | Bulk            | KRAFT American Sliced Cheese (96 Slices)                  | Slices        | 5 lbs     | 4         | \$68.46   |
|           | 10021000603111 | 210006031100  | Bulk            | KRAFT American Sliced Cheese (120 Slices)                 | Slices        | 5 lbs     | 4         | \$69.07   |
|           | 10021000603142 | 210006031400  | Bulk            | KRAFT American Sliced Cheese (160 Slices)                 | Slices        | 5 lbs     | 4         | \$68.31   |
|           | 10021000602992 | 210006029900  | Bulk            | KRAFT Swiss Sliced Cheese (160 Slices)                    | Slices        | 5 lbs     | 4         | \$69.33   |
|           | 10021000839978 | 210008399700  | Bulk            | KRAFT ChedaSharp Sliced White Cheddar Cheese (135 Slices) | Slices        | 5 lbs     | 4         | \$69.58   |
|           | 10021000701336 | 210007013300  | Bulk            | KRAFT ChedaSharp Sliced Cheddar Cheese (160 Slices)       | Slices        | 5 lbs     | 4         | \$71.66   |
| Hot Sauce | 00716037000172 | 7160370001700 | Portion Control | SALSA DEL SOL Picante Sauce                               | Sachet        | .5 oz     | 200       | \$24.39   |
|           | 00716037000363 | 7160370003600 | Portion Control | SALSA DEL SOL Jalapeno Hot Sauce                          | Sachet        | 9 g       | 500       | \$41.39   |
|           | 00077885001934 | 778850019300  | Portion Control | TAPATIO Hot Sauce                                         | Sachet        | 7 g       | 500       | \$54.76   |
|           | 00716037830465 | 7160378304600 | Portion Control | TEXAS PETE Hot Sauce                                      | Sachet        | 7 g       | 1000      | \$85.07   |
| Ketchup   | 10013000983201 | 130009832000  | Portion Control | HEINZ Ketchup                                             | Sachet        | 9 g       | 200       | \$12.41   |
|           | 10013000980101 | 130009801000  | Portion Control | HEINZ Ketchup                                             | Sachet        | 9 g       | 500       | \$26.92   |
|           | 10013000984802 | 130009848000  | Portion Control | HEINZ Ketchup                                             | Sachet        | 9 g       | 1000      | \$48.36   |
|           | 10013000050200 | 130000502000  | Tabletop        | HEINZ Ketchup                                             | Bottle        | 20 oz     | 30        | \$80.17   |
|           | 10013000514917 | 130005149100  | Bulk            | HEINZ Ketchup                                             | Jug           | 114 oz    | 6         | \$69.14   |



# SKU OFFERINGS



| Category       | GTIN           | SKU           | Type            | Description                             | Format  | Unit Size | Case Pack | Bracket 3 |
|----------------|----------------|---------------|-----------------|-----------------------------------------|---------|-----------|-----------|-----------|
| Mayo           | 10013000531709 | 130005317000  | Portion Control | HEINZ Real Mayonnaise                   | Sachet  | 12 g      | 200       | \$37.12   |
|                | 10013000531402 | 130005314000  | Portion Control | HEINZ Real Mayonnaise                   | Sachet  | 12 g      | 500       | \$89.37   |
|                | 00021000664856 | 210006648500  | Portion Control | KRAFT Real Mayo                         | Sachet  | 7/16 oz   | 200       | \$31.51   |
|                | 10021000052933 | 210000529300  | Tabletop        | KRAFT Real Mayo                         | Bottle  | 12 oz     | 12        | \$49.29   |
|                | 10021000642196 | 210006421900  | Bulk            | KRAFT Real Mayo                         | Jug     | 1 gal     | 4         | \$92.12   |
|                | 10021000648297 | 210006482900  | Bulk            | KRAFT DELUXE Mayo                       | Jug     | 1 gal     | 4         | \$91.19   |
|                | 00716037215705 | 7160372157000 | Portion Control | PPI Mayo                                | Sachet  | 9 g       | 200       | \$19.16   |
| Mac & Cheese   | 00021000083725 | 210000837200  | Single Serve    | KRAFT DELUXE White Cheddar Mac & Cheese | Pouch   | 7 oz      | 36        | \$60.50   |
|                | 00021000083732 | 210000837300  | Bulk            | KRAFT DELUXE White Cheddar Mac & Cheese | Pouch   | 4 lbs     | 4         | \$49.09   |
| Pickles        | 10013000632604 | 130006326000  | Bulk            | HEINZ Kosher Dill Pickle Slices         | #10 Tin | 6.2 lbs   | 6         | \$44.66   |
|                | 10013000638309 | 130006383000  | Bulk            | HEINZ Dill Pickle Spears                | #10 Tin | 6.2 lbs   | 6         | \$55.64   |
| Steak Sauce    | 00054400000658 | 544000006500  | Portion Control | A.1. Steak Sauce                        | Sachet  | .5 oz     | 200       | \$56.77   |
| Tray Pack      | 00716037603885 | 7160376038800 | Bulk            | TPG Banana Peppers                      | Tray    | 1.56 lbs  | 8         | \$26.10   |
|                | 00716037600334 | 7160376003300 | Bulk            | TPG Jalapeno Slices                     | Tray    | 1.56 lbs  | 8         | \$22.32   |
|                | 00716037600662 | 7160376006600 | Bulk            | TPG Pickle Slices                       | Tray    | 1 lb      | 8         | \$23.62   |
|                | 00716037600341 | 7160376003400 | Bulk            | TPG Relish                              | Tray    | 1.7 lbs   | 8         | \$28.47   |
| Yellow Mustard | 10013000530603 | 130005306000  | Portion Control | HEINZ Yellow Mustard                    | Sachet  | .2 oz     | 200       | \$10.74   |
|                | 10013000530504 | 130005305000  | Portion Control | HEINZ Yellow Mustard                    | Sachet  | .2 oz     | 500       | \$24.43   |
|                | 10013000530702 | 130005307000  | Portion Control | HEINZ Yellow Mustard                    | Sachet  | .2 oz     | 1000      | \$44.65   |
|                | 10013000007310 | 130000073100  | Tabletop        | HEINZ Yellow Mustard                    | Bottle  | 13 oz     | 16        | \$36.39   |
|                | 00716037053802 | 7160370538000 | Portion Control | PPI Yellow Mustard                      | Sachet  | 5.5 g     | 200       | \$8.84    |
|                | 00716037053901 | 7160370539000 | Portion Control | PPI Yellow Mustard                      | Sachet  | 5.5 g     | 500       | \$18.62   |

# CULINARY INSPIRATION

## Hawaiian Spicy BBQ Burger

with grilled sliced pineapple, red onion, lettuce, provolone cheese, TPG® Tray Pack Jalapenos, and smothered with KRAFT® BBQ Sauce placed comfortably on a bun

## Southern Bacon Chipotle Burger

OSCAR MAYER® Bacon, KRAFT® Cheddar Cheese, crispy jalapenos, shredded lettuce and chipotle aioli



*Hawaiian Spicy  
BBQ Burger*





# CHICKEN

Two thick, black, horizontal lines are positioned below the word 'CHICKEN', slightly offset from each other, creating a sense of motion or a signature.

# C-STORE CAN WIN CHICKEN WITH PRICE, CONSUMER, DAYPART & FLAVORS

## CHICKEN SANDWICH AVERAGE PRICE

Gen Z and Millennials make up the majority of C-store FS purchases

53%

of Gen Z is eating chicken at least 1x-2x per week

PM Snacking and a variety of flavors is what consumers want

#1

PM Snacking is the winning daypart in dollar sales for c-store

44%

of 18-34 y.o.'s try new flavors to treat themselves

\$9.11

QSR

VS

\$4.90

Small Store



## Trending Opportunity: Snacking Chicken

Chicken consumption is growing during afternoon/night snack time. C-Stores can offer snack-sized chicken options to appeal to this consumer need.



Menu price inflation at limited-service restaurants in March was higher than the rate at full-service restaurants as well as that of overall inflation, continuing the recent trend. Meanwhile C-Stores have not taken menu prices increases as aggressively.

Technomic, "Midyear 2024 State of the Industry", 2024

# SKU OFFERINGS



| Category      | GTIN           | SKU           | Type            | Description                      | Format            | Unit Size | Case Pack | Bracket 3 |
|---------------|----------------|---------------|-----------------|----------------------------------|-------------------|-----------|-----------|-----------|
| BBQ Sauce     | 10013000533802 | 130005338000  | Portion Control | HEINZ BBQ Sauce                  | Sachet            | 12 g      | 200       | \$21.66   |
|               | 10013000714607 | 130007146000  | Portion Control | HEINZ BBQ Sauce                  | Rectangle Cup     | 1 oz      | 100       | \$27.63   |
|               | 10013000524503 | 130005245000  | Portion Control | HEINZ BBQ Sauce                  | Round Cup         | 2 oz      | 60        | \$33.35   |
|               | 10021000678966 | 210006789600  | Bulk            | KRAFT BBQ Sauce                  | Jug               | 1 gal     | 4         | \$64.72   |
|               | 10019582390574 | 195823905700  | Bulk            | BULLSEYE BBQ Sauce               | Jug               | 1 gal     | 4         | \$71.31   |
| Buffalo Sauce | 10013000512326 | 130005123200  | Portion Control | HEINZ Buffalo Sauce              | Rectangle Cup     | .875 oz   | 100       | \$26.44   |
|               | 10013000644805 | 130006448000  | Portion Control | HEINZ Buffalo Sauce              | Round Cup         | 2 oz      | 60        | \$34.34   |
| Honey Mustard | 10013000531204 | 130005312000  | Portion Control | HEINZ Honey Mustard              | Sachet            | 12 g      | 200       | \$29.96   |
|               | 10013000714409 | 130007144000  | Portion Control | HEINZ Honey Mustard              | Rectangle Dip Cup | 1 oz      | 100       | \$35.76   |
|               | 10013000524602 | 130005246000  | Portion Control | HEINZ Honey Mustard              | Round Dip Cup     | 2 oz      | 60        | \$43.02   |
|               | 10021000011527 | 210000115200  | Portion Control | KRAFT Honey Mustard Dressing     | Packet            | 1.5 oz    | 60        | \$26.63   |
| Hot Sauce     | 00013000013604 | 130000136000  | Portion Control | HEINZ Honeyracha                 | Rectangle Cup     | 1 oz      | 100       | \$27.52   |
|               | 10013000013700 | 130000137000  | Portion Control | HEINZ Honeyracha                 | Round Cup         | 2 oz      | 36        | \$19.89   |
|               | 00716037000172 | 7160370001700 | Portion Control | SALSA DEL SOL Picante Sauce      | Sachet            | .5 oz     | 200       | \$24.39   |
|               | 00716037000363 | 7160370003600 | Portion Control | SALSA DEL SOL Jalapeno Hot Sauce | Sachet            | 9 g       | 500       | \$41.39   |
|               | 00077885001934 | 778850019300  | Portion Control | TAPATIO Hot Sauce                | Sachet            | 7 g       | 500       | \$54.76   |
|               | 00716037830465 | 7160378304600 | Portion Control | TEXAS PETE Hot Sauce             | Sachet            | 7 g       | 1000      | \$85.07   |



# SKU OFFERINGS



| Category     | GTIN           | SKU           | Type            | Description                     | Format        | Unit Size | Case Pack | Bracket 3 |
|--------------|----------------|---------------|-----------------|---------------------------------|---------------|-----------|-----------|-----------|
| Pickles      | 10013000632604 | 130006326000  | Bulk            | HEINZ Kosher Dill Pickle Slices | #10 Tin       | 6.2 lbs   | 6         | \$44.66   |
|              | 10013000638309 | 130006383000  | Bulk            | HEINZ Dill Pickle Spears        | #10 Tin       | 6.2 lbs   | 6         | \$55.64   |
| Ranch        | 10013000533109 | 130005331000  | Portion Control | HEINZ Ranch Dressing            | Sachet        | 12 g      | 200       | \$28.98   |
|              | 10013000714805 | 130007148000  | Portion Control | HEINZ Ranch Dressing            | Rectangle Cup | .75 oz    | 100       | \$30.59   |
|              | 10013000357156 | 130003571500  | Portion Control | HEINZ Light Ranch Dressing      | Rectangle Cup | .7 oz     | 100       | \$30.59   |
|              | 10013000544303 | 130005443000  | Portion Control | HEINZ Ranch Dressing            | Round Cup     | 2 oz      | 60        | \$36.09   |
|              | 00021000649693 | 210006496900  | Portion Control | KRAFT Ranch Dressing            | Sachet        | 7/16 oz   | 200       | \$28.86   |
|              | 10021000671202 | 210006712000  | Portion Control | KRAFT Ranch Dressing            | Packet        | 1.5 oz    | 60        | \$24.01   |
|              | 10021000643544 | 210006435400  | Bulk            | KRAFT Ranch Dressing            | Jug           | 1 gal     | 4         | \$75.03   |
|              | 00716037229450 | 7160372294500 | Portion Control | TPG Buttermilk Ranch Dressing   | Rectangle Cup | 1 oz      | 100       | \$28.51   |
|              | 00716037228101 | 7160372281000 | Portion Control | PPI Buttermilk Ranch Dressing   | Sachet        | 12 g      | 200       | \$23.70   |
| Sweet & Sour | 10013000713808 | 130007138000  | Portion Control | HEINZ Sweet & Sour              | Rectangle Cup | 1 oz      | 100       | \$26.17   |
|              | 10021000665805 | 210006658000  | Portion Control | KRAFT Sweet & Sour              | Rectangle Cup | .75 oz    | 200       | \$31.10   |
|              | 10021000672124 | 210006721200  | Portion Control | KRAFT Sweet & Sour              | Rectangle Cup | 1 oz      | 100       | \$22.08   |



# CULINARY INSPIRATION

## *Japanese Chicken Club Sandwich*

Triple decker sandwich with Katsu style chicken breast, shredded lettuce, tomato, togarashi aioli, prepared with **KRAFT® Mayo**, sriracha candied bacon

## *Chicken Popper Sandwich*

Toasted roll, fried chicken breast, crisp smoked bacon, jalapeno-spiced **PHILADELPHIA® Cream Cheese** and fried jalapeno rings



*Japanese Chicken Club*





# PIZZA



# NEW AND TRENDING FLAVORS AS WELL AS DIPPING PLAY A ROLE IN ENHANCING THE PIZZA EXPERIENCE

## Macro trends



Back to basics  
with an upgrade

Pizza crust  
enhancements

International inspiration  
on specialty pizzas

## Topping trends for 2025<sup>2</sup>

- Microgreens
- Vegan meats & cheeses
- Berries
- Green chilis
- Pickles
- Alternative sausages
- Italian beef
- Giardiniera
- Lemon
- Cheddar cheese

## Dipping flavor trends

**66%**  
of Gen Z consumers  
like or love ranch

**25%** of Gen X  
say that they like “mildly  
spicy/ hot” levels for  
condiments



New York famous for creating  
New York Style Pizza, stands  
out for preferring hot sauce.<sup>1</sup>



## TPG Tray pack offerings



1.Source: “Hut Life – Official Pizza Hut Blog.” Hut Life – Pizza Hut Brand Blog, 18 Jan. 2024, [blog.pizzahut.com/pizza-hut-releases-report-on-2024-pizza-trends-demand-remains-high-for-sweet-spicy-offerings-thin-crust-no-1-crust-preference-in-u-s/](https://blog.pizzahut.com/pizza-hut-releases-report-on-2024-pizza-trends-demand-remains-high-for-sweet-spicy-offerings-thin-crust-no-1-crust-preference-in-u-s/) 2. Source: Greer, Denise. “Hot on Pizza in 2025: Popular Pizza Toppings to Trend in 2025.” Pizza Today, 25 Oct. 2024, [pizzatoday.com/topics/menu-development/hot-on-pizza-in-2025-popular-pizza-toppings-to-trend-in-2025/](https://pizzatoday.com/topics/menu-development/hot-on-pizza-in-2025-popular-pizza-toppings-to-trend-in-2025/). Accessed 27 Nov. 2024. Datassential, “Sauces, Condiments, and Dressings”, 2022



# SKU OFFERINGS



| Category      | GTIN           | SKU           | Type            | Description                              | Format        | Unit Size | Case Pack | Bracket 3    |
|---------------|----------------|---------------|-----------------|------------------------------------------|---------------|-----------|-----------|--------------|
| BBQ Sauce     | 10013000533802 | 130005338000  | Portion Control | HEINZ BBQ Sauce                          | Sachet        | 12 g      | 200       | \$21.66      |
|               | 10013000714607 | 130007146000  | Portion Control | HEINZ BBQ Sauce                          | Rectangle Cup | 1 oz      | 100       | \$27.63      |
|               | 10013000524503 | 130005245000  | Portion Control | HEINZ BBQ Sauce                          | Round Cup     | 2 oz      | 60        | \$33.35      |
|               | 10021000678966 | 210006789600  | Bulk            | KRAFT BBQ Sauce                          | Jug           | 1 gal     | 4         | \$64.72      |
|               | 10019582390574 | 195823905700  | Bulk            | BULLSEYE BBQ Sauce                       | Jug           | 1 gal     | 4         | \$71.31      |
| Buffalo Sauce | 10013000512326 | 130005123200  | Portion Control | HEINZ Buffalo Sauce                      | Rectangle Cup | .875 oz   | 100       | \$26.44      |
|               | 10013000644805 | 130006448000  | Portion Control | HEINZ Buffalo Sauce                      | Round Cup     | 2 oz      | 60        | \$34.34      |
| Cheese        | 10021000701343 | 210007013400  | Bulk            | KRAFT ChedaSharp Shredded Cheddar Cheese | Pouch         | 5 lbs     | 4         | \$74.62      |
|               | 10021000614070 | 210006140700  | Bulk            | PHILADELPHIA Whipped Cream Cheese        | Tub           | 48 oz     | 6         | \$99.75      |
| Hot Sauce     | 00716037000363 | 7160370003600 | Portion Control | SALSA DEL SOL Jalapeno Hot Sauce         | Sachet        | 9 g       | 500       | \$41.39      |
|               | 00077885001934 | 778850019300  | Portion Control | TAPATIO Hot Sauce                        | Sachet        | 7 g       | 500       | \$54.76      |
| Marinara      | 10013000529300 | 130005293000  | Portion Control | HEINZ Marinara Sauce                     | Round Cup     | 2oz       | 60        | \$33.40      |
|               | 00716037000189 | 7160370001800 | Portion Control | TPG Marinara Sauce                       | Rectangle Cup | 1 oz      | 100       | \$25.61      |
| Pizza Sauce   | 10078485304309 | 784853043000  | Bulk            | ALLEGRO Classic Italian Pizza Sauce      | #10 Tin       | 105 oz    | 6         | Zone Pricing |
|               | 10013000560402 | 130005604000  | Bulk            | HEINZ Prepared Traditional Pizza Sauce   | Pouch         | 105 oz    | 6         | Zone Pricing |
|               | 10013000573303 | 130005733000  | Bulk            | HEINZ Prepared Traditional Pizza Sauce   | #10 Tin       | 103 oz    | 6         | Zone Pricing |
| Toppings      | 00716037603885 | 7160376038800 | Bulk            | TPG Banana Peppers                       | Tray          | 1.56 lbs  | 8         | \$26.10      |
|               | 00716037600334 | 7160376003300 | Bulk            | TPG Jalapeno Slices                      | Tray          | 1.56 lbs  | 8         | \$22.32      |
|               | 10044700102784 | 447001027800  | Retail          | OSCAR MAYER Hardwood Smoked Bacon        | Case          | 12 oz     | 12        | \$81.20      |



# CULINARY INSPIRATION

## Mac & Cheese Pizza

with hand-tossed pizza dough, shredded mozzarella cheese, red onion

**KRAFT®** Deluxe Mac and Cheese

## Jalapeno Popper Pizza

with hand-tossed pizza dough, shredded mozzarella cheese,

**TPG** jalapeño peppers

**PHILADELPHIA®** Whipped Cream Cheese

**OSCAR MAYER®** Bacon Bits



**DELUXE**



## AWAY FROM HOME

# ROLLER GRILL



# BRANDED CONDIMENTS HELP BOOST ROLLER GRILL SALES AND INCREASE QUALITY PERCEPTION

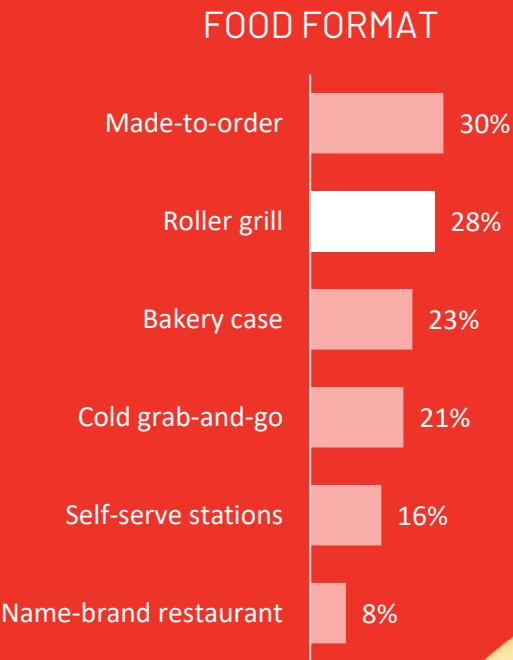
22%

OF CONSUMERS are more likely to purchase a roller grill item from a convenience store if brand name condiments are offered<sup>2</sup>

95%

OF CONSUMERS feel being offered branded condiments improve your perception of the quality of the roller grill offerings<sup>1</sup>

## Roller Grill is the second most popular food format in convenience<sup>3</sup>



Source: 1. Suzy, "Lets talk about Convenience Stores" Feb 2022 2. Datassential, "Kraft Heinz Foodservice Dip & Squeeze Study", 2021 3. Technomic Ignite Consumer, Q4 2024

# SKU OFFERINGS



| Category | GTIN           | SKU           | Type            | Description                                 | Format | Unit Size | Case Pack | Bracket 3 |
|----------|----------------|---------------|-----------------|---------------------------------------------|--------|-----------|-----------|-----------|
| Ketchup  | 10013000983201 | 130009832000  | Portion Control | HEINZ Ketchup                               | Sachet | 9 g       | 200       | \$12.41   |
|          | 10013000980101 | 130009801000  | Portion Control | HEINZ Ketchup                               | Sachet | 9 g       | 500       | \$26.92   |
|          | 10013000984802 | 130009848000  | Portion Control | HEINZ Ketchup                               | Sachet | 9 g       | 1000      | \$48.36   |
|          | 10013000050200 | 130000502000  | Tabletop        | HEINZ Ketchup                               | Bottle | 20 oz     | 30        | \$80.17   |
|          | 10013000514917 | 130005149100  | Bulk            | HEINZ Ketchup                               | Jug    | 114 oz    | 6         | \$69.14   |
| Mayo     | 10013000531709 | 130005317000  | Portion Control | HEINZ Real Mayonnaise                       | Sachet | 12 g      | 200       | \$37.12   |
|          | 10013000531402 | 130005314000  | Portion Control | HEINZ Real Mayonnaise                       | Sachet | 12 g      | 500       | \$89.37   |
|          | 00021000664856 | 210006648500  | Portion Control | KRAFT Real Mayo                             | Sachet | 7/16 oz   | 200       | \$31.51   |
|          | 10021000052933 | 210000529300  | Tabletop        | KRAFT Real Mayo                             | Bottle | 12 oz     | 12        | \$49.29   |
|          | 10021000642196 | 210006421900  | Bulk            | KRAFT Real Mayo                             | Jug    | 1 gal     | 4         | \$92.12   |
|          | 10021000648297 | 210006482900  | Bulk            | KRAFT DELUXE Mayo                           | Jug    | 1 gal     | 4         | \$91.19   |
|          | 00021000663712 | 210006637100  | Portion Control | KRAFT Miracle Whip                          | Sachet | 7/16 oz   | 200       | \$33.09   |
|          | 10021000633163 | 210006331600  | Bulk            | KRAFT Miracle Whip                          | Jug    | 1 gal     | 4         | \$101.32  |
| Meats    | 00716037215705 | 7160372157000 | Portion Control | PPI Mayo                                    | Sachet | 9 g       | 200       | \$19.16   |
|          | 00044700001059 | 447000010500  | Bulk            | OSCAR MAYER Beef Frank (4:1, 6.5")          | Case   | 113 g     | 10 lbs    | \$50.28   |
|          | 00044700003916 | 447000039100  | Bulk            | OSCAR MAYER Beef Frank (5:1, 6")            | Case   | 90 g      | 10 lbs    | \$50.20   |
|          | 00044700001783 | 447000017800  | Bulk            | OSCAR MAYER Jalapeno & Cheese Dog (5:1, 6") | Case   | 91 g      | 10 lbs    | \$39.87   |
|          | 00044700004968 | 447000049600  | Bulk            | OSCAR MAYER Jalapeno & Cheese Dog (5:1, 6") | Case   | 91 g      | 6 lbs     | \$23.62   |
|          | 00044700006368 | 447000063600  | Bulk            | OSCAR MAYER Corn Dogs                       | Case   | 96 g      | 4.25 lbs  | \$20.30   |
|          | 00044700068533 | 447000685300  | Bulk            | OSCAR MAYER Maple Pancake Sausage           | Case   | 75 g      | 3.31 lbs  | \$16.69   |
|          | 00044700067444 | 447000674400  | Bulk            | OSCAR MAYER Blueberry Pancake Sausage       | Case   | 75 g      | 3.31 lbs  | \$16.34   |

# SKU OFFERINGS



| Category       | GTIN           | SKU           | Type            | Description                  | Format        | Unit Size | Case Pack | Bracket 3 |
|----------------|----------------|---------------|-----------------|------------------------------|---------------|-----------|-----------|-----------|
| Other          | 10013000532201 | 130005322000  | Portion Control | HEINZ Horseradish Sauce      | Sachet        | 12 g      | 200       | \$25.15   |
|                | 00716037955700 | 7160379557000 | Portion Control | PPI Chopped Onions           | Sachet        | 9 g       | 200       | \$15.80   |
| Relish         | 10013000531808 | 130005318000  | Portion Control | HEINZ Sweet Relish           | Sachet        | 9 g       | 200       | \$19.31   |
|                | 10013000531501 | 130005315000  | Portion Control | HEINZ Sweet Relish           | Sachet        | .31 oz    | 500       | \$41.51   |
|                | 00716037395209 | 7160373952000 | Portion Control | PPI Sweet Relish             | Sachet        | 9 g       | 200       | \$17.55   |
| Syrup          | 10021000677815 | 210006778100  | Portion Control | KRAFT Pancake Syrup          | Rectangle Cup | 1.4 oz    | 120       | \$23.89   |
|                | 10044209971201 | 442099712000  | Portion Control | MRS BUTTERWORTHS Table Syrup | Rectangle Cup | 1 oz      | 200       | \$40.37   |
|                | 10044209971027 | 442099710200  | Portion Control | MRS BUTTERWORTHS Table Syrup | Rectangle Cup | 1.5 oz    | 100       | \$30.47   |
|                | 00716037139605 | 7160371396000 | Portion Control | MADEIRA FARMS Table Syrup    | Rectangle Cup | 1.5oz     | 100       | \$21.28   |
| Tray Pack      | 00716037603885 | 7160376038800 | Bulk            | TPG Banana Peppers           | Tray          | 1.56 lbs  | 8         | \$26.10   |
|                | 00716037600334 | 7160376003300 | Bulk            | TPG Jalapeno Slices          | Tray          | 1.56 lbs  | 8         | \$22.32   |
|                | 00716037600662 | 7160376006600 | Bulk            | TPG Pickle Slices            | Tray          | 1 lb      | 8         | \$23.62   |
|                | 00716037600358 | 7160376003500 | Tray Pack       | TPG Salsa                    | Tray          | 1.66 lbs  | 8         | \$32.73   |
|                | 00716037600341 | 7160376003400 | Tray Pack       | TPG Relish                   | Tray          | 1.7 lbs   | 8         | \$28.47   |
|                | 00716037600365 | 7160376003600 | Tray Pack       | TPG Sauerkraut               | Tray          | 1.18 lbs  | 8         | \$18.34   |
| Yellow Mustard | 10013000530603 | 130005306000  | Portion Control | HEINZ Yellow Mustard         | Sachet        | .2 oz     | 200       | \$10.74   |
|                | 10013000530504 | 130005305000  | Portion Control | HEINZ Yellow Mustard         | Sachet        | .2 oz     | 500       | \$24.43   |
|                | 10013000530702 | 130005307000  | Portion Control | HEINZ Yellow Mustard         | Sachet        | .2 oz     | 1000      | \$44.65   |
|                | 10013000007310 | 130000073100  | Tabletop        | HEINZ Yellow Mustard         | Bottle        | 13 oz     | 16        | \$36.39   |
|                | 00716037053802 | 7160370538000 | Portion Control | PPI Yellow Mustard           | Sachet        | 5.5 g     | 200       | \$8.84    |
|                | 00716037053901 | 7160370539000 | Portion Control | PPI Yellow Mustard           | Sachet        | 5.5 g     | 500       | \$18.62   |
|                | 00054400011319 | 544000113100  | Portion Control | GREY POUPON Dijon Mustard    | Sachet        | .25 oz    | 200       | \$23.44   |

# CULINARY INSPIRATION

## *The A.1. Dog*

Classic **OSCAR MAYER**® Beef Hot Dog, topped with **A.1.**® caramelized onions, **OSCAR MAYER**® Bacon Bits, and **HEINZ**® Brewery Mustard

## *Chicago Style Dog*

**OSCAR MAYER**® Beef Hot Dog, topped with **GREY POUPON**® and homemade spicy relish (relish, onion, tomato, and cherry peppers)





# SANDWICH/SALAD

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# PREMIUMIZATION & BRAND AWARENESS DRIVES PURCHASE INTENT

In an inflationary environment, consumers are seeking premium sandwiches they can't, or won't, make at home

Patrons decide where to dine out based primarily on food quality and price.<sup>5</sup>

AFH selection motivators

**78% Food quality**

**70% Price**

**42% Menu variety**



## Ways to premiumize

- Premium ingredients call outs
- Organic, Non-GMO, cage free
- Quality preparation styles
- Fresh baked breads
- Hand-sliced meats
- Craveable, unique flavors
- Premium suppliers/ ingredients
- Menu mentions



MADE WITH  
SINCE 1872  
**PHILADELPHIA**



**76%**

of millennials say trust in brands has become more important<sup>3</sup>

**48%**

like trying new food, but prefer them in menu items that are more familiar<sup>1</sup>

**35%**

of respondents around the world said they'd pay more for a brand they trust<sup>4</sup>

**KraftHeinz**  
AWAY FROM HOME

1. <https://worldmetrics.org/most-popular-sandwiches-statistics/> 2. Datassential Sandwiches Report 2024 3. Datassential, Sandwiches Report 2023 3 Source: 7 in 10 Consumers Say Trust in Brands Has Become More Important - Marketing Charts; <sup>1</sup> Datassential, "Sauces, Condiments, and Dressings", 2022; <sup>2</sup> Ypulse, 2021; 4 Source: More Consumers Say They'd Pay A Premium for Trusted Brands - Marketing Charts 5 Datassential, Source: Datassential, "Gen Z Eating at Home", 2022 "Keynote, Menu Development," January 2024

# SKU OFFERINGS



| Category      | GTIN           | SKU           | Type            | Description                          | Format            | Unit Size | Case Pack | Bracket 3 |
|---------------|----------------|---------------|-----------------|--------------------------------------|-------------------|-----------|-----------|-----------|
| Dressing      | 10021000671189 | 210006711800  | Portion Control | <b>KRAFT</b> 1000 Island Dressing    | Packet            | 1.5 oz    | 60        | \$24.73   |
|               | 10021000671196 | 210006711900  | Portion Control | <b>KRAFT</b> Blue Cheese Dressing    | Packet            | 1.5 oz    | 60        | \$28.01   |
|               | 10021000643827 | 210006438200  | Bulk            | <b>KRAFT</b> Coleslaw                | Jug               | 1 gal     | 4         | \$83.66   |
|               | 10021000011497 | 210000114900  | Portion Control | <b>KRAFT</b> Creamy Caesar Dressing  | Packet            | 1.5 oz    | 60        | \$26.36   |
|               | 10021000671127 | 210006711200  | Portion Control | <b>KRAFT</b> Creamy French Dressing  | Packet            | 1.5 oz    | 60        | \$22.14   |
|               | 10021000663740 | 210006637400  | Portion Control | <b>KRAFT</b> Golden Italian Dressing | Packet            | 7/16 oz   | 200       | \$27.48   |
|               | 10021000671219 | 210006712100  | Portion Control | <b>KRAFT</b> Golden Italian Dressing | Packet            | 1.5 oz    | 60        | \$22.14   |
| Honey Mustard | 10013000531204 | 130005312000  | Portion Control | <b>HEINZ</b> Honey Mustard           | Sachet            | 12 g      | 200       | \$29.96   |
|               | 10013000714409 | 130007144000  | Portion Control | <b>HEINZ</b> Honey Mustard           | Rectangle Dip Cup | 1 oz      | 100       | \$35.76   |
|               | 10013000524602 | 130005246000  | Portion Control | <b>HEINZ</b> Honey Mustard           | Round Dip Cup     | 2 oz      | 60        | \$43.02   |
|               | 10021000011527 | 210000115200  | Portion Control | <b>KRAFT</b> Honey Mustard Dressing  | Packet            | 1.5 oz    | 60        | \$26.63   |
| Mayo          | 10013000531709 | 130005317000  | Portion Control | <b>HEINZ</b> Real Mayonnaise         | Sachet            | 12 g      | 200       | \$37.12   |
|               | 10013000531402 | 130005314000  | Portion Control | <b>HEINZ</b> Real Mayonnaise         | Sachet            | 12 g      | 500       | \$89.37   |
|               | 00021000664856 | 210006648500  | Portion Control | <b>KRAFT</b> Real Mayo               | Sachet            | 7/16 oz   | 200       | \$31.51   |
|               | 10021000052933 | 210000529300  | Tabletop        | <b>KRAFT</b> Real Mayo               | Bottle            | 12 oz     | 12        | \$49.29   |
|               | 10021000642196 | 210006421900  | Bulk            | <b>KRAFT</b> Real Mayo               | Jug               | 1 gal     | 4         | \$92.12   |
|               | 10021000648297 | 210006482900  | Bulk            | <b>KRAFT</b> DELUXE Mayo             | Jug               | 1 gal     | 4         | \$91.19   |
|               | 00021000663712 | 210006637100  | Portion Control | <b>KRAFT</b> Miracle Whip            | Sachet            | 7/16 oz   | 200       | \$33.09   |
|               | 10021000633163 | 210006331600  | Bulk            | <b>KRAFT</b> Miracle Whip            | Jug               | 1 gal     | 4         | \$101.32  |
|               | 00716037215705 | 7160372157000 | Portion Control | <b>PPI</b> Mayo                      | Sachet            | 9 g       | 200       | \$19.16   |



# SKU OFFERINGS



| Category       | GTIN           | SKU           | Type            | Description                     | Format        | Unit Size | Case Pack | Bracket 3 |
|----------------|----------------|---------------|-----------------|---------------------------------|---------------|-----------|-----------|-----------|
| Pickles        | 10013000632604 | 130006326000  | Bulk            | HEINZ Kosher Dill Pickle Slices | #10 Tin       | 6.2 lbs   | 6         | \$44.66   |
|                | 10013000638309 | 130006383000  | Bulk            | HEINZ Dill Pickle Spears        | #10 Tin       | 6.2 lbs   | 6         | \$55.64   |
|                | 00716037600662 | 7160376006600 | Bulk            | TPG Pickle Slices               | Tray          | 1 lb      | 8         | \$23.62   |
| Ranch          | 10013000533109 | 130005331000  | Portion Control | HEINZ Ranch Dressing            | Sachet        | 12 g      | 200       | \$28.98   |
|                | 10013000714805 | 130007148000  | Portion Control | HEINZ Ranch Dressing            | Rectangle Cup | .75 oz    | 100       | \$30.59   |
|                | 10013000544303 | 130005443000  | Portion Control | HEINZ Ranch Dressing            | Round Cup     | 2 oz      | 60        | \$36.09   |
|                | 00021000649693 | 210006496900  | Portion Control | KRAFT Ranch Dressing            | Sachet        | 7/16 oz   | 200       | \$28.86   |
|                | 10021000671202 | 210006712000  | Portion Control | KRAFT Ranch Dressing            | Packet        | 1.5 oz    | 60        | \$24.01   |
|                | 10021000643544 | 210006435400  | Bulk            | KRAFT Ranch Dressing            | Jug           | 1 gal     | 4         | \$75.03   |
|                | 10021000643995 | 210006439900  | Bulk            | KRAFT Buttermilk Ranch Dressing | Jug           | 1 gal     | 4         | \$79.87   |
|                | 00716037229450 | 7160372294500 | Portion Control | TPG Buttermilk Ranch Dressing   | Rectangle Cup | 1 oz      | 100       | \$28.51   |
|                | 00716037228101 | 7160372281000 | Portion Control | PPI Buttermilk Ranch Dressing   | Sachet        | 12 g      | 200       | \$23.70   |
| Steak Sauce    | 00054400000658 | 544000006500  | Portion Control | A.1. Steak Sauce                | Sachet        | .5 oz     | 200       | \$56.77   |
| Yellow Mustard | 10013000530603 | 130005306000  | Portion Control | HEINZ Yellow Mustard            | Sachet        | .2 oz     | 200       | \$10.74   |
|                | 10013000530504 | 130005305000  | Portion Control | HEINZ Yellow Mustard            | Sachet        | .2 oz     | 500       | \$24.43   |
|                | 10013000530702 | 130005307000  | Portion Control | HEINZ Yellow Mustard            | Sachet        | .2 oz     | 1000      | \$44.65   |
|                | 10013000007310 | 130000073100  | Tabletop        | HEINZ Yellow Mustard            | Bottle        | 13 oz     | 16        | \$36.39   |
|                | 00716037053802 | 7160370538000 | Portion Control | PPI Yellow Mustard              | Sachet        | 5.5 g     | 200       | \$8.84    |
|                | 00716037053901 | 7160370539000 | Portion Control | PPI Yellow Mustard              | Sachet        | 5.5 g     | 500       | \$18.62   |
|                | 00054400011319 | 544000113100  | Portion Control | GREY POUPON Dijon Mustard       | Sachet        | .25 oz    | 200       | \$23.44   |



# CULINARY INSPIRATION

## *Cuban Melt Sandwich*

with spice-rubbed roasted pork loin, black forest ham,  
melted Swiss cheese, grilled until the cheese is bubbly

**HEINZ**® Pickles

**GREY POUPON**® Dijon Mustard

**KRAFT**® Deluxe Mayonnaise

